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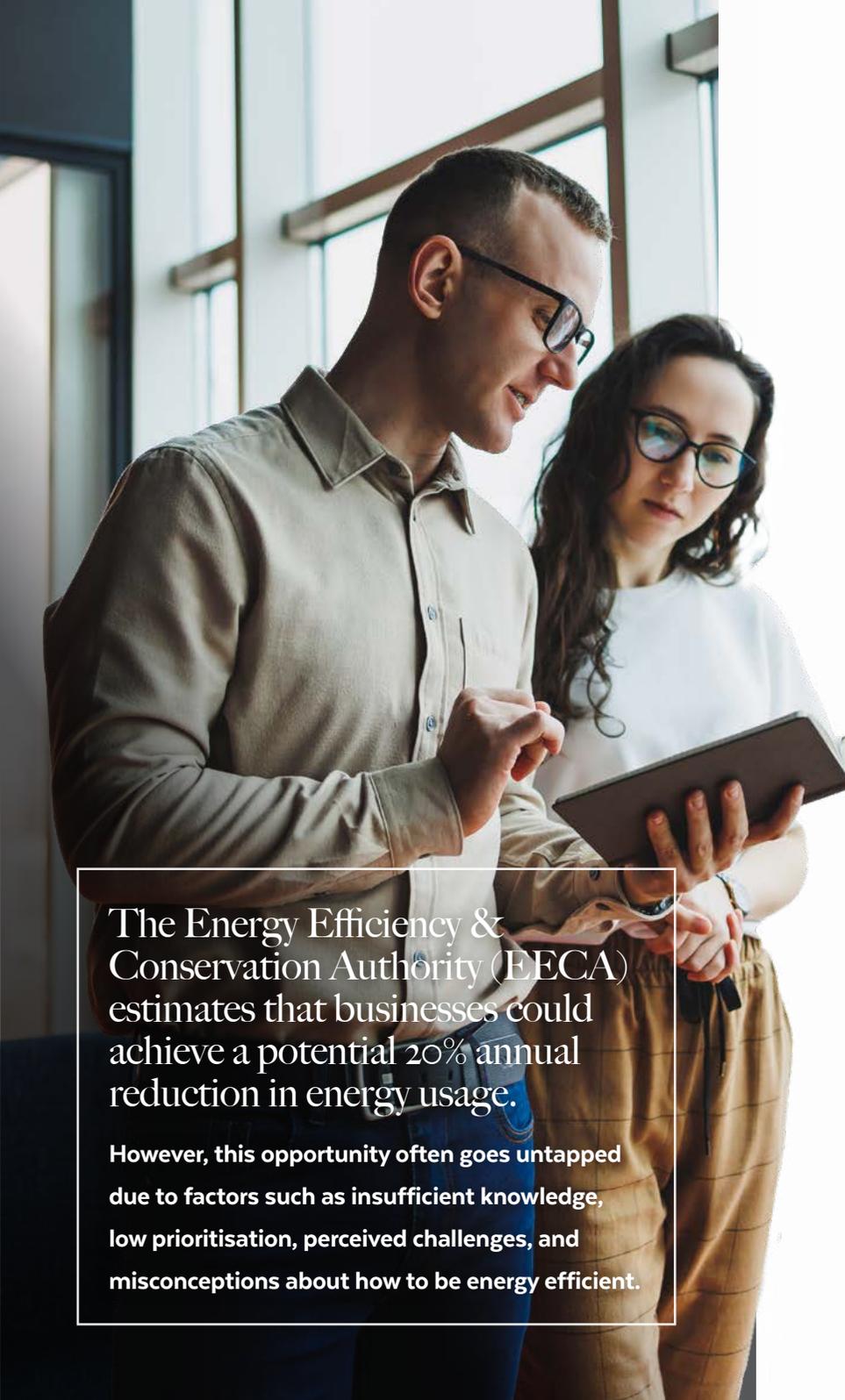
ISO 14064-1  
ORGANISATION

# Utility Insights

Savings Made Simple.



**TOTAL  
UTILITIES**



## ***Discover true cost visibility for your utilities***

**To empower your business to make informed energy decisions, it's crucial to have access to precise reporting and comprehensive insights regarding your current utility expenditure, consumption patterns, and environmental footprint.**

That's why we've created 'Utility Insights' - to help businesses like yours effectively manage their utilities, boost efficiency, and maximise savings. With detailed analysis of your energy usage and emissions, we generate cost-effective plans for sustainable energy management, all accessible through our user-friendly online tools and dashboards.

With Utility Insights, you benefit from expert recommendations and tailored budgeting advice to enhance confidence in your decision-making. This includes forecasting pricing for future utility contracts after your current agreements expire to guarantee confidence in your decision-making.

Moreover, with our Utility Insights service, we can simplify your procurement process with our bundled approach, consolidating all utility contracts into one cost-effective package.

The Energy Efficiency & Conservation Authority (EECA) estimates that businesses could achieve a potential 20% annual reduction in energy usage.

However, this opportunity often goes untapped due to factors such as insufficient knowledge, low prioritisation, perceived challenges, and misconceptions about how to be energy efficient.

## **Empowering Data Driven Decision Making**

**We believe in the power of data-driven decision-making.**

From analysing historic usage and spend, to providing actionable recommendations, our intuitive Utility Insights dashboards and reporting tools place valuable information at your fingertips. Additionally, we source utility data directly from your suppliers for you, so that you can focus on essential business priorities instead.

Utility Insights will help inform your sustainability goals, measure performance, increase transparency, and keep you one step ahead of the competition.

Collaborate with our team of Utility Specialists to unlock cost-saving opportunities tailored to your business's needs. With our guidance, you'll have the power to take control of your utility spending and drive financial success.



Without big data, you are blind and deaf and in the middle of a freeway.

**Geoffrey Moore,  
Organisational Theorist**

# Why Use Utility Insights?

-  Enhance utility cost and consumption visibility
-  Leverage our specialist expertise to identify savings
-  Identify anomalies and boost efficiency to drive sustainability
-  Secure competitive contracts by timing the market strategically
-  Plan ahead with forecasting and budgeting advice for the future
-  Measure performance through advanced utility reporting
-  Streamline utility cost reporting
-  Stay up to date with comprehensive monthly reporting



## All Your Utilities Under One Umbrella

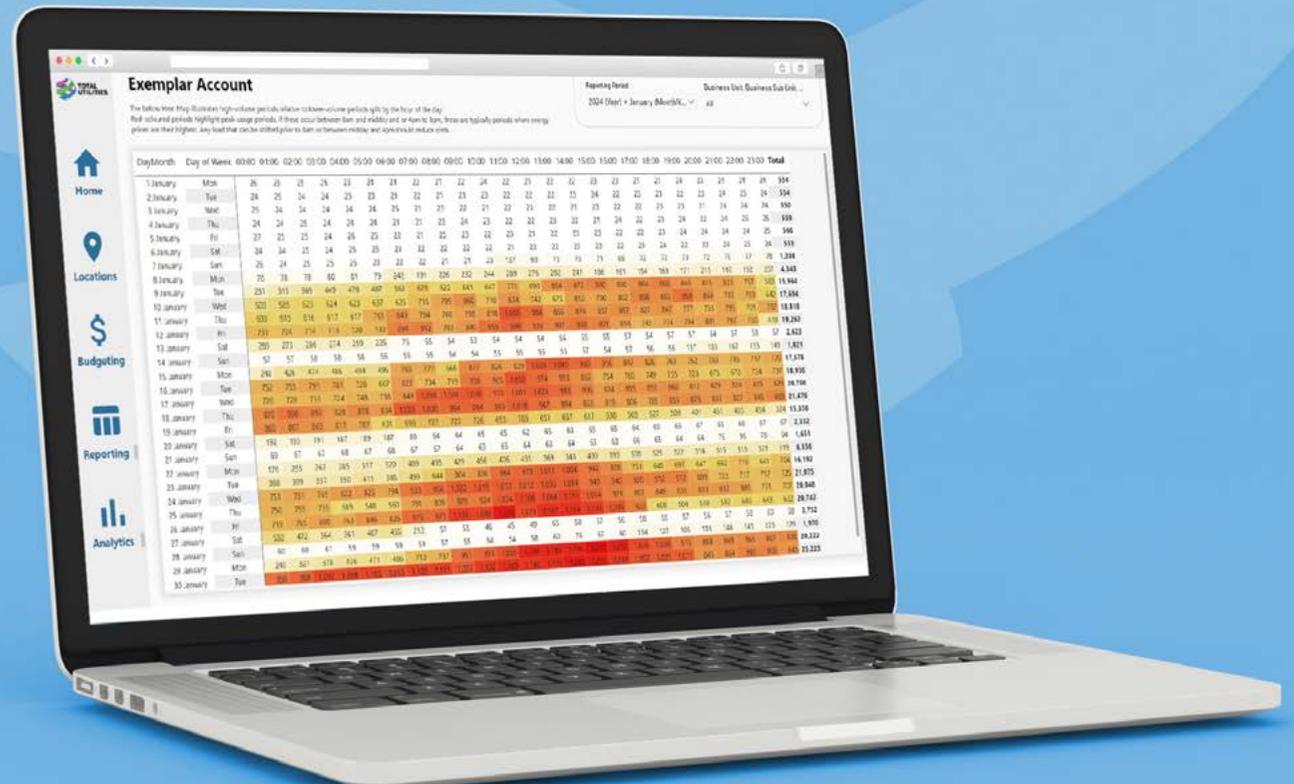
Utility Insights provides you with the simplicity, efficiency and cost savings of managing all your utilities under one umbrella. We've got you covered for electricity, natural gas, LPG, trade waste, and recycling. Petrol and diesel fuel cards, water and wastewater are soon to be added.

# Utility Insights:

## OUR APPROACH

### Comprehensive Utility Management:

Detailed analysis of your utilities via our intuitive dashboard and PDF reporting for electricity, natural gas, LPG, trade waste, and recycling. Soon, we'll be adding fuel cards (petrol/diesel), water, and wastewater, for a unique and complete utility management service.



**In-Depth Analysis for Savings:** Our approach involves thorough analysis of utility expenditure to drive cost savings and maximise efficiency. Summarised in six monthly insights reports, we will highlight savings opportunities and provide expert observations.

**Budget Monitoring and Forecasting for Financial Goals:** By monitoring expenditure against individual utility budgets and forecasting future utility prices, we can ensure financial objectives are achieved.

**Proactive Utility Tracking:** We proactively track utility usage, foreseeing future needs to address challenges before they emerge.

**Bundled Procurement Services:** Timing is everything in volatile market conditions, and Utility Insights allows you to secure new contracts when market conditions are favourable rather than waiting until your current contracts come to an end.

# Transforming Challenges into Savings Success Stories



## HIGH SCHOOL SUCCESS STORY:

**Challenge:** Rising utility costs strained our high school client's budget.

**Solution:** Total Utilities provided proactive advice and identified cost-saving opportunities.

**Result:** \$40k annual savings (20%) in waste handling costs achieved.



## DATA DIVE FOR FOOD MANUFACTURER:

**Challenge:** Food manufacturing client needed to optimise energy consumption.

**Solution:** Total Utilities' added production data tracking at each plant to enable better energy benchmarking.

**Result:** Improved efficiency and cost reduction realised.



## INDUSTRIAL PLANT'S SAVINGS:

**Challenge:** Over \$70k of reactive charges burdened this industrial plant.

**Solution:** Total Utilities' power factor correction equipment led to substantial reduction in charges.

**Result:** Over \$70k annual savings achieved.



## RETAIL EFFICIENCY REVOLUTION:

**Challenge:** National retail chain client faced excessive out-of-hours energy usage costs.

**Solution:** Total Utilities reset HVAC controls to reduce unnecessary costs.

**Result:** Significant savings and efficiency improvements achieved.

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Your Partner in Utility Cost Management

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