

TOITŪ



ISO 14064-1  
ORGANISATION

# Transformative Waste Reduction Strategies



**TOTAL  
UTILITIES**

EFFICIENT,  
SUSTAINABLE,  
COST-EFFECTIVE

***Discover our tailored landfill diversion solutions, designed to enhance efficiency, reduce landfill waste, and champion sustainability. We're committed to maximising efficiency for your business while fostering a more sustainable future for our planet.***

EXPLORE OUR WASTE REDUCTION SERVICES:

### ***Integrated Waste Reporting***

Harness the power of our advanced reporting tools to elevate your ability to analyse your current waste processes with depth and precision.

Our cutting-edge Utility Insights platform goes beyond conventional reporting by seamlessly integrating waste metrics with electricity, natural gas, and LPG data, providing a comprehensive overview of your resource consumption.

### ***Waste Audit***

Let us handle your waste audits including a thorough analysis of your site and waste output, and detailed reports with practical recommendations.

We don't stop there - we also offer tailored waste education to encourage better recycling habits. Plus, we involve senior management to ensure everyone is on board with sustainable waste management practices in your organisation.

### ***Waste Review & Management of RFP Bid Process***

We procure competitive proposals tailored to your waste management needs, starting with a comprehensive analysis of your current services.

Our expertly managed RFP bid process ensures efficient solutions with insightful recommendations based on industry expertise. Your unique requirements guide our approach to deliver sustainable and cost effective waste management solutions.





## OUR APPROACH:

### WASTE REDUCTION STRATEGIES

#### Optimise decision-making with streamlined reporting:

- Utilise our user-friendly reporting tools for a clear analysis of your current waste processes.
- Access a consolidated view of waste insights through our Utility Insights platform.
- Easily interpret and comprehend waste reports, empowering you to make decisive, informed choices.
- Drive continuous improvement with actionable insights tailored to your specific business needs.

#### Conduct thorough waste audits for clear insights:

- Lead waste audits with trusted partners, ensuring a meticulous and hands-on evaluation.
- Explore your space to gain a comprehensive understanding of your waste materials.
- Dive deep into waste analysis, delivering clear insights for strategic waste management decisions.
- Engage senior management with tailored waste education, fostering a sustainable workplace culture

#### Customise your waste solutions with expert RFP bid process guidance:

- Tailor personalised waste solutions after thoroughly understanding your unique business requirements.
- Navigate the RFP process seamlessly, orchestrating site visits, bids, and expert recommendations.
- Shape a waste strategy that not only meets immediate needs but propels sustainable practices for the future.
- Collaborate closely with you, ensuring your requirements are perfectly matched throughout the waste management journey.



## **KEY BUSINESS DRIVERS:**

WHY CONSIDER OUR WASTE MANAGEMENT SERVICES?

-  **Optimise cost savings and operational efficiency**
-  **Meet environmental standards & sustainability goals**
-  **Demonstrate Corporate Social Responsibility (CSR)**
-  **Maximise recycling & waste diversion**
-  **Mitigate environmental & health risks**
-  **Engage employees by fostering an eco-friendly workplace**
-  **Drive transparent reporting & data-driven decision-making**
-  **Enable accurate carbon reporting**



## DISCOVER THE BENEFITS WITH INSPIRING SUCCESS STORIES

### TRANSFORMING TRASH TO TRIUMPH FOR LEADING HOTEL GROUP

#### **Challenge:**

This renowned hotel group client faced the challenge of multiple waste suppliers, unclear reporting, and high costs. They sought a waste solution that streamlined operations and reduced costs, whilst achieving alignment with their sustainability goals.

#### **Solution:**

Total Utilities initiated a nationwide Request for Proposal (RFP), consolidating services to two suppliers, enhancing engagement, and simplifying reporting. Concurrently, we connected the client with 'Free For All,' a charity specialising in furnishing homes for families in need, diverting materials from landfill to meaningful reuse.

#### **Outcome:**

Impressive annual savings of \$105,000, resulting in a 21% reduction in spend and a greener, more sustainable waste management future for our client. We ensured a commitment to transparent pricing and reporting, with simpler invoicing and alignment with broader sustainability goals. The simultaneous repurposing of materials positively impacted both the environment and families in need.





## DISCOVER THE BENEFITS WITH INSPIRING SUCCESS STORIES

### SLASHING COSTS AND SIMPLIFYING WASTE MANAGEMENT FOR TOP NZ BAKERY

#### **Challenge:**

Our prominent NZ bakery client grappled with operational inefficiencies in waste management across its sites. The decentralised waste procurement process lacked transparency, hindering sustainability goals.

#### **Solution:**

Total Utilities orchestrated a comprehensive Request for Proposal (RFP) process to centralise waste management services, negotiating with a single supplier. The RFP identified an optimal partner, securing fixed pricing and a dedicated account manager for streamlined communication.

#### **Outcome:**

Remarkable annual savings of \$27,842 - a 15% reduction in waste management expenses. Centralised services streamlined operations, simplified invoicing, and reduced administrative burdens. Transparent reporting aligned with sustainability goals, offering valuable insights for informed decision-making.





## DISCOVER THE BENEFITS WITH INSPIRING SUCCESS STORIES

### TURNING THE TIDE: TOTAL UTILITIES' COMPETITIVE CONTRACTS RESHAPE A CHRISTCHURCH COLLEGE'S WASTE STRATEGY

#### **Challenge:**

Our College client grappled with waste inefficiencies, unclear pricing, and operational challenges. Transparent pricing and improved collection efficiencies were crucial to optimise waste management.

#### **Solution:**

Total Utilities led a transformative initiative with a comprehensive Request for Proposal (RFP) process. The focus was on instilling transparent pricing and enhancing waste collection efficiency. Strategic negotiation secured favourable terms, including transparent pricing, streamlining waste collection for efficiency and sustainability.

#### **Outcome:**

Impressive 12% annual savings on waste management costs. Transparent pricing structures provided financial relief and clarity for budget planning. Improved waste collection efficiencies streamlined operations, fostering a more sustainable and cost-effective waste management system.



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TO UNLOCK THE FULL POTENTIAL OF  
YOUR WASTE MANAGEMENT JOURNEY

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