



TOTAL UTILITIES

VENDOR MANAGEMENT SERVICES



Total Utilities helps businesses cut costs and build resilience through smarter supplier engagement and contract management, reduce costs and risk, increase visibility, strengthen their supplier performance, and manage the relationship.

Our core expertise is in:

- Aligning contract performance with operational excellence
- Supplier landscape reviews with visibility & strategic sourcing
- Contract lifecycle management and compliance

INTEGRATED SOLUTIONS

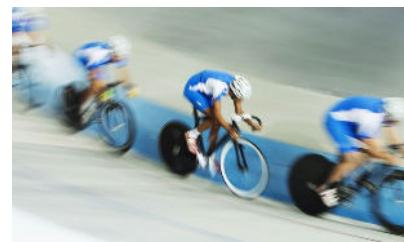
Sourcing

Ensure every supplier engagement meets regulatory standards while minimising legal and operational risks.



Performance

Streamline contract processes to cut cycle times by 50% and reduce administrative costs by 30%.

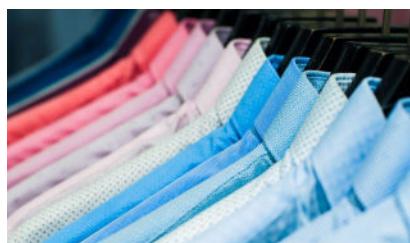


Visibility

Gain real-time insights into supplier performance and contract status for smarter, faster decisions.



PROVEN SUCCESS



Retail Chain

Comprehensive contract review including clause updates, financial evaluation criteria, and tailored risk mitigation strategies.



Franchise Company

Tender review with actionable improvements to boost future success, while streamlining response for procurement efficiency.



Manufacturing Company

Year-on-year cost savings through total cost of ownership, volume-based discounting, and strategic price negotiation triggers.

We Help You

Reduce hidden costs by up to 60%, improve compliance and minimise risk, streamline contract lifecycle management, and enhance visibility for smarter decision-making.



Supplier Landscape

Discover, Analyse, Optimise

Get a clear view of your supplier network. Identify inefficiencies, hidden costs, and improvement opportunities to boost performance. Success starts by linking supplier performance to business outcomes.



Strategic Sourcing

Align, Control & Save

Our advice allows you to implement best-practice sourcing strategies and vendor governance frameworks. Our approach aligns supplier performance with your business objectives, driving cost savings and compliance.



Contract Lifecycle

Automate, Accelerate & Simplify

Contract Lifecycle Management means using smart tools and structured processes to handle everything that happens to a contract — from the moment you need one, to when it's signed, managed, and eventually renewed.



Risk-Free Options

Assess, Plan & Implement

Start with zero-risk assessments and scalable solutions tailored to your business needs. Whether you need a quick health check or a full supplier development program, we've got you covered.



Training & Workshops

Educate, Empower & Excel

We help you to empower your team with practical knowledge and proven techniques. Our workshops cover supplier relationship management, risk mitigation, and contract optimisation.



Performance Reporting

Measure. Monitor. Minimise

You can only manage what you measure. We provide tools and methodologies to track supplier performance, enabling informed decisions and continuous improvement.